

India Manufacturing & Engineering

Capability Statement for OEMs, Manufacturers & Investors

Prologue is a cross-border advisory practice working with OEMs, machinery and equipment makers, manufacturers, and investors across India, Europe, North America, and Asia-Pacific. This statement sets out our capability to support sourcing, partnership, localisation, and transaction decisions across the India–global manufacturing and engineering value chain — on both sides.

THE OPPORTUNITY — A VALUE CHAIN INTEGRATING ACROSS BORDERS

India is moving from low-cost base toward capable manufacturing and engineering partner. Manufacturers are climbing into precision, automation, and engineered systems; capital is flowing into capacity and capability; and supply-chain reallocation and localisation are redirecting demand toward India. For firms on both sides, the question is how to position — which segment, which partner, which structure.

CAPACITY & COST	PRECISION & SKILL	DESIGN & IP	TECH & SYSTEMS	DEMAND & SCALE
INDIA	RISING	GLOBAL	GLOBAL	INDIA

~\$50B capital-goods production (CY24)	~13% ER&D market CAGR (Prologue est.)	100% FDI via automatic route	~\$218B ER&D market by 2030 (Prologue est.)
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HOW WE SUPPORT — IN BOTH DIRECTIONS

- **Partner identification:** mapping and qualifying segment-fit manufacturers and JV partners
- **Localisation & JV structuring:** contract manufacture, technology transfer, and JV pathways
- **Transaction support:** target screening, diligence, and acquisition / minority-stake advisory
- **Capability & qualification:** plant-level capability, certification, and process audits

WHAT WE DELIVER

- Sub-segment economics, capacity, and competitive intelligence
- Partner identification, qualification, and plant-level audit
- Localisation, contract-manufacture, and JV structuring support
- Transaction screening and acquisition / minority-stake advisory

EVIDENCE OF CAPABILITY

Prologue has produced a research suite on India's place in the global manufacturing and engineering value chain — a flagship assessment of structure, competitive dynamics, and partnership pathways, with an integrated capability and supplier map — drawing on data from IBEF, DPIIT, DGCIS, and public company disclosures. These demonstrate the depth and bilateral fluency we bring; commissioned mandates extend this with primary research, partner qualification, and named target lists tailored to OEM, manufacturer, and investor priorities.