

India Engineering & Industrial Components

Capability Statement for OEMs, Buyers & Manufacturers

Prologue is a cross-border advisory practice working with OEMs, industrial buyers, manufacturers, and investors across India, Europe, North America, and Asia-Pacific. This statement sets out our capability to support sourcing, supplier qualification, partnership, and transaction decisions across the India–global engineering and industrial-components value chain — on both sides.

THE OPPORTUNITY — A VALUE CHAIN INTEGRATING ACROSS BORDERS

India is moving from low-cost supplier toward qualified manufacturing partner in global engineering components. Manufacturers are climbing into precision and certified work; capital is flowing into quality and automation; and supply-chain reallocation is redirecting OEM sourcing toward India. For firms on both sides, the question is how to position — which segment, which supplier, which structure.

CAPACITY & COST	PRECISION & QUALITY	DESIGN & IP	SPEC & STANDARDS	DEMAND & SCALE
INDIA	RISING	GLOBAL	GLOBAL	GLOBAL

~\$122B

India engineering exports, FY26

No. 2

global castings producer

~22%

of exports to the United States

~\$18B

fasteners market by 2030 (Prologue estimate)

HOW WE SUPPORT — IN BOTH DIRECTIONS

- **Supplier identification:** mapping and qualifying segment- and cluster-fit suppliers
- **Sourcing & JV structuring:** build-to-print, contract manufacture, licensing, and JV pathways

- **Transaction support:** target screening, diligence, and acquisition / minority-stake advisory
- **Quality & qualification:** plant-level capability, certification, and delivery audits

WHAT WE DELIVER

- Sub-segment economics, cluster, and competitive intelligence
- Supplier identification, qualification, and plant-level audit

- Build-to-print, contract-manufacture, and JV structuring support
- Transaction screening and acquisition / minority-stake advisory

EVIDENCE OF CAPABILITY

Prologue has produced a research suite on India's place in the global engineering and industrial-components value chain — a flagship assessment of structure, competitive dynamics, and sourcing and partnership pathways, with an integrated cluster and supplier map for counterpart selection — drawing on data from EEPIC India, IBEF, DGCIS, and public company disclosures. These demonstrate the depth and bilateral fluency we bring; commissioned mandates extend this with primary research, supplier qualification, and named target lists tailored to OEM, manufacturer, and investor priorities.